

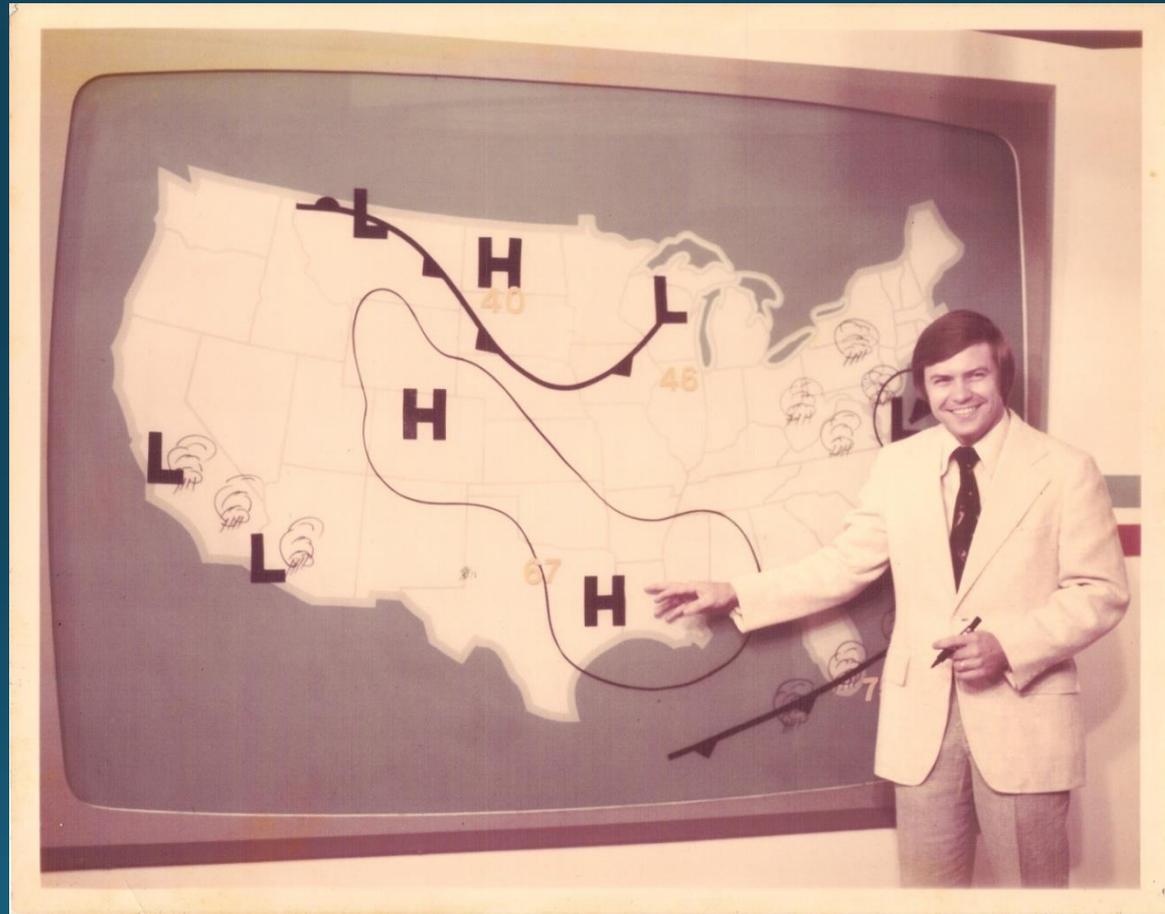
# Meeting the Media, Made Painless

WMO – March 9, 2018

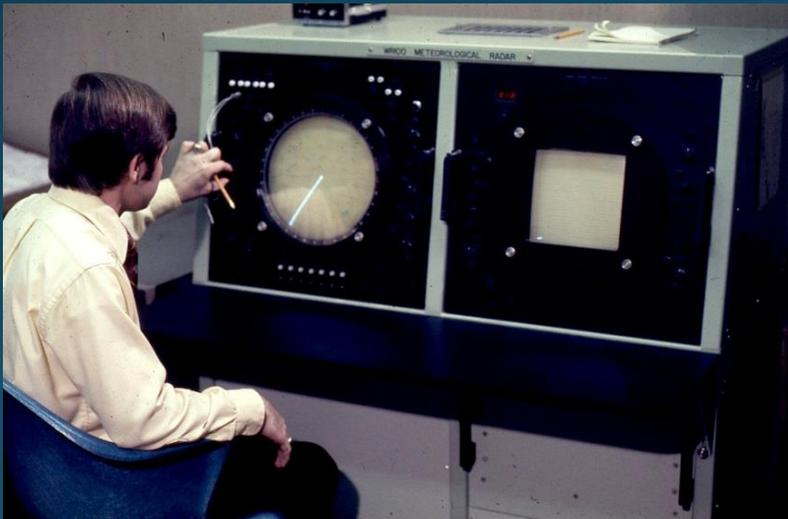
Dennis Feltgen  
Public Affairs Officer  
NOAA Communications  
National Hurricane Center  
Miami, Florida  
[dennis.feltgen@noaa.gov](mailto:dennis.feltgen@noaa.gov)



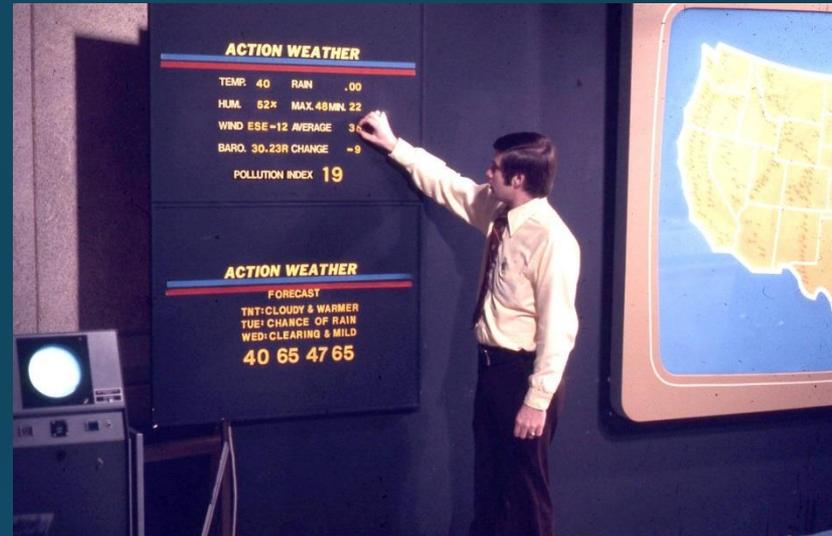
# Broadcast Meteorologist (1974-2002)



# Old school technology...



# Nothing but the basics...



# Nothing but the basics...





Microwave



Satellite News Gathering



# Live From the Hurricane!



Gloria, 1985



Gilbert, 1988



Andrew, 1992

# NOAA Communications



NBC NIGHTLY NEWS



CNN SITUATION ROOM

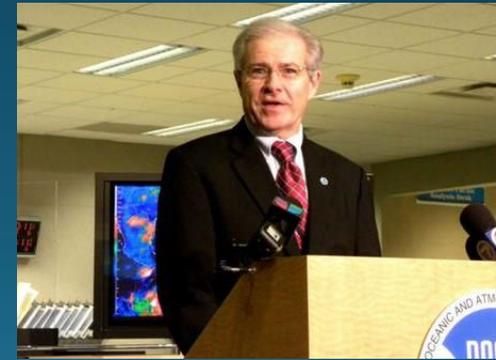


CBS EVENING NEWS



ABC WORLD NEWS

# NOAA / NHC Communications





# MEDIA PARTNERS



# What We'll Discuss Today

- Media realities in 2018
- Tips to prepare for & conduct a media interview
- Developing your message



# Media Realities

- The “news cycle” is 24 / 7
- Shrinking news staffs & budgets
- Pack journalism



# DIFFERENT FORMATS AND SETTINGS



On the scene



Satellite interviews



Multiple interviews



Skype



Phone & print



VIP event

# What The Media Wants from You

- Accessible
- Reliable
- Credible



# What The Media Wants from You

- Faster! –  
short deadlines
- Quicker! –  
10 min. vs. an hour
- Cheaper! –  
easy access equals  
less cost
- Graphics –  
provide a visual



# Why Do We Bother ?

Media are:

- An essential partner in getting the message out
- Important information & education source
- Not the enemy



“AP is on the line..”  
Now what?



# Prepare for the Interview

- Frame the story
- Create “The Message”
- Remember, an interview is a performance



# Frame The Story

- Make the topic easy for your audience to understand
- Consider the elements of good storytelling
  - Characters
  - Conflict or drama
  - Visualization



# Creating the Key Messages

- Main thing you want to say – *clear and concise*.
- What's the *one* sentence you want the reporter to walk away knowing?
- The “why should I care” or “how does it affect me” information.



# Creating the Key Messages

- No jargon !
- Speak to the 5<sup>th</sup> grade level

$$\begin{aligned}\frac{\partial \rho}{\partial t} + \nabla \cdot (\rho \mathbf{v}) &= 0 \\ \rho \frac{\partial \mathbf{v}}{\partial t} + (\rho \mathbf{v} \cdot \nabla) \mathbf{v} &= -\nabla \left( P + \frac{B^2}{8\pi} \right) - \rho \nabla \Phi + \left( \frac{\mathbf{B}}{4\pi} \cdot \nabla \right) \mathbf{B} \\ \frac{\partial \rho \epsilon}{\partial t} + \nabla \cdot (\rho \epsilon \mathbf{v}) &= -P \nabla \cdot \mathbf{v} \\ \frac{\partial \mathbf{B}}{\partial t} &= \nabla \times (\mathbf{v} \times \mathbf{B})\end{aligned}$$

# Delivering the Message



How do you prepare?

- Do you tailor message for different types of interviews?
- Can you re-do questions or entire interview?

# Delivering the Message



How do you prepare?

- Do you tailor message for different types of interviews? **No!**
- Can you re-do questions or entire interview?  
**Probably not!**

# Delivering the Message



- What to do with your body – eyes, hands, if you're standing or sitting?

# Delivering the Message



- What to do with your body – eyes, hands, if you're standing or sitting?

**RELAX**

# Delivering the Message

- Get the message out in an animated way such that the reporter follows you
- Stay in relative control of the interview



# Some Examples



# CBS Early Show Sept. 22, 2005



# CBS Early Show Sept. 22, 2005



# Preparation: The Bridge



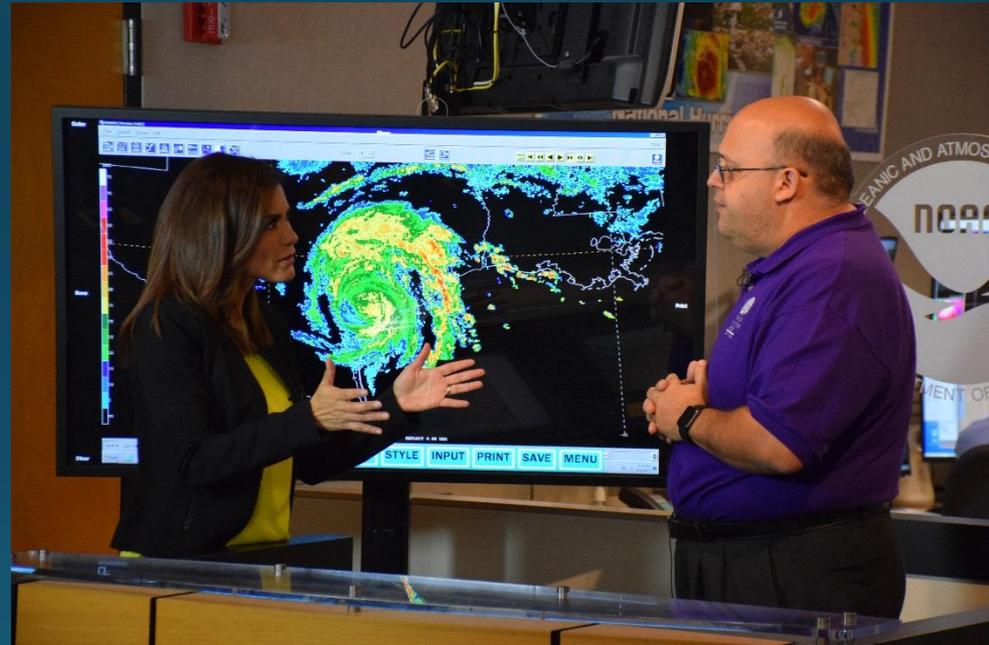
- Bridge Lines:
  - The point is ...
  - The important thing is ...
  - The thing to keep in mind is ...
  - What's key here is ...

## CORRECT THE REPORTER:

- \*The fact is ...
- \*The truth of the matter is...
- \*The real question is ...
- \*The real focus should be ...

# Steering the Story

- Reporter knows what occurred, but not how.
- Preconceived notions.
- Separate fact from fiction



# CBS Early Show – Mar. 24, 2004



# CBS Early Show – Mar. 24, 2004



# What if I don't know?

Talking about a subject that is outside your area of expertise

- “I don't know” is an acceptable answer
- Refer reporter to another person or organization
- Don't answer “what if” questions, avoid speculating
- You are an EXPERT and know more than reporter



# Everything is on the record

Reporter is in the house – avoid getting too comfortable

- No jokes and sarcasm
- Don't get lulled into saying something you shouldn't
- Never assume microphone is off
- Stay calm and relaxed, but not too relaxed



# Everything is on the record

Reporter is in the house – avoid getting too comfortable

- No jokes and sarcasm
- Don't get lulled into saying something you shouldn't
- Never assume microphone is off
- Stay calm and relaxed, but not too relaxed



**If you don't want to see it in print, in a tweet, hear it on the radio or watch it on TV – *don't say it!***

# The Golden Ticket

“Anything else  
you’d like to add?”



# Skype Interview Tips



# S-K-Y-P-E

- **S** – Shine a light!
  - We need to see your face clearly
  - Avoid back lighting
  - Avoid shadows from a light above or below you
  - Think about background – add a logo
  - Dress appropriately



# S-K-Y-P-E



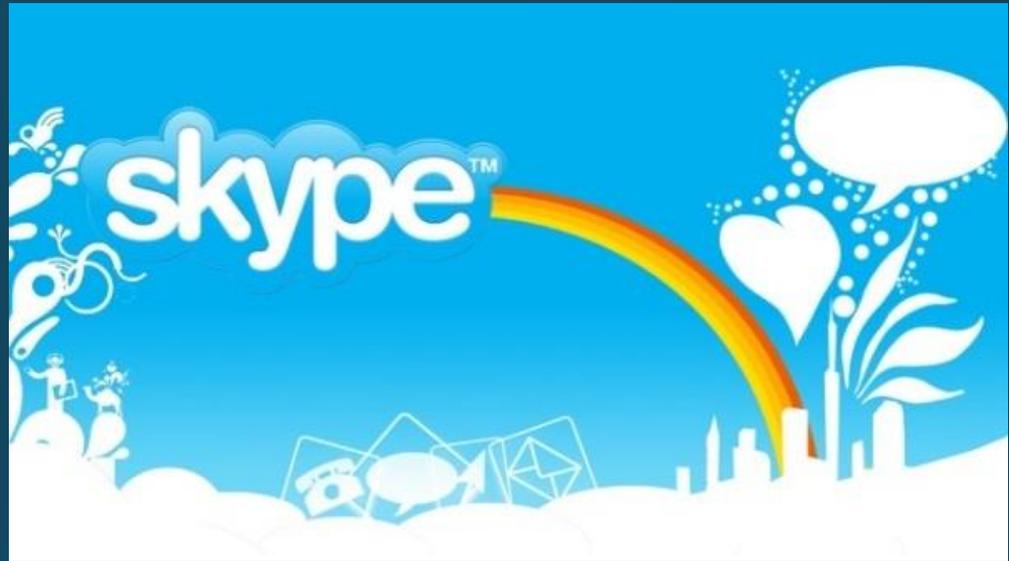
- **K** – keep focused on the camera!
  - Talk to the camera like it's a person.
  - Even when the reporter is asking a question, you are on camera.
  - Avoid funny faces, scowling. Try to look “engaged,” practice active listening

# S-K-Y-P-E

- **Y** – Yes. Or No.
  - Your answers should be more than just “yes” or “no.”
  - And your answers should be short – 10-15 seconds.



# S-K-Y-P-E



- **P** – Plan what you want to say.
  - Have talking points.
  - Focus on key messages.
  - Plan how to bridge back to your talking points if they ask you something out of the blue.

# S-K-Y-P-E

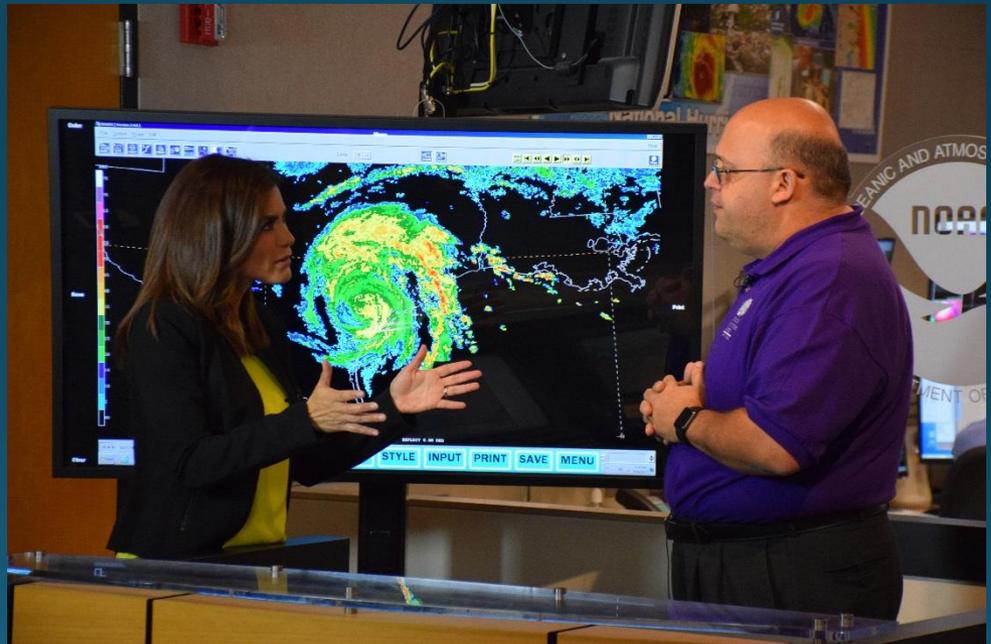
- **E** – End it smoothly.
  - When the reporter says “thank you” respond with something short and simple like “my pleasure.”
  - SMILE
  - Keep your eye on the camera until the light is off!



DO NOT say  
ANYTHING off topic  
until you know the  
microphone is OFF!

# Remember to ...

- Be responsive to the reporter
- Know what you're going to say, stay on track
- Stick to what you know
- Be 100% consistent



# Remember to..

- Stay “on the record”
- Stick to the reason for the interview
- Be engaging



# Remember not to...

- Recite a laundry list of details or facts
- Assume mic or camera is off
- Speculate
- Feel obligated to fill silences
- Show frustration
- Use humor



# Key Interview Devices

- Steering / Bridging
- Takeaway
- Anything else you'd like to add?



# A word about “Branding”

“WeatherReady Nation”

Use in preparedness messaging !

Do not use it an operational interview!



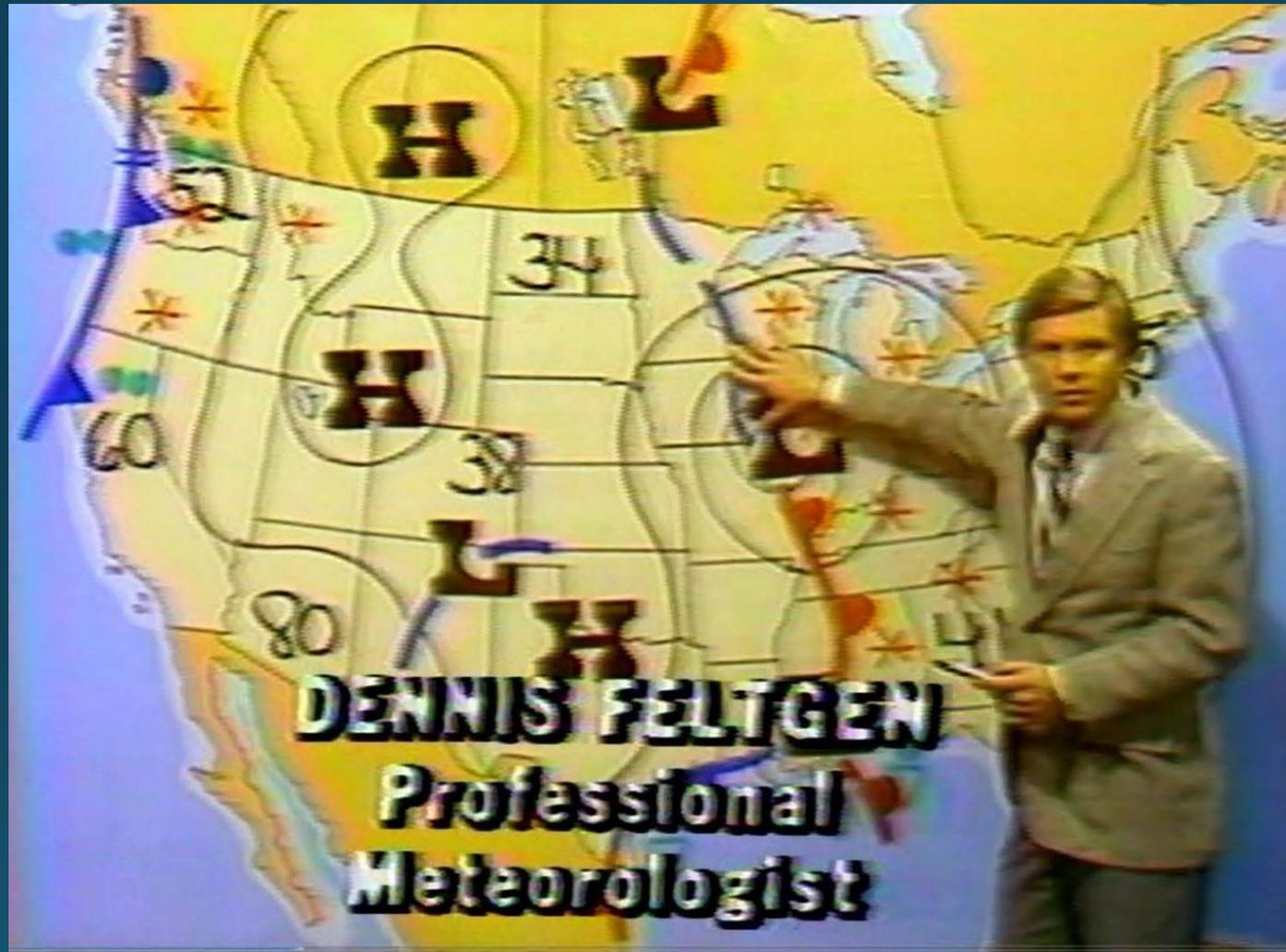


# Just remember...

- The camera never blinks.
- Steer the conversation
- Stay on message
- Keep it simple, short, factual.
- If you don't know the answer, say so.



ANY QUESTIONS?



# FINAL EXAM

- Media arrives! Need a spokesperson!

